### ADMINISTRATIVE RULES

#### Fiscal Estimate & Economic Impact Analysis

1. **Type of Estimate and Analysis**
   - ☒ Original  ☐ Updated  ☐ Corrected

2. **Administrative Rule Chapter, Title and Number**
   - NR 151 - Runoff Management and NR 243 - Animal Feeding Operations

3. **Subject**
   - WT-15-16 - New agricultural performance standards for farms that apply manure in areas of the state with shallow soils over Silurian bedrock (sensitive areas).

4. **Fund Sources Affected**
   - GPR  ☐ FED  ☐ PRO  ☐ PRS  ☐ SEG  ☐ SEG-S

5. **Chapter 20, Stats. Appropriations Affected**
   - ☐ Increase Costs  ☒ Could Absorb Within Agency’s Budget  ☐ Decrease Cost

6. **Fiscal Effect of Implementing the Rule**
   - ☐ No Fiscal Effect  ☐ Increase Existing Revenues  ☐ Decrease Existing Revenues

7. **The Rule Will Impact the Following (Check All That Apply)**
   - ☒ State’s Economy  ☐ Specific Businesses/Sectors  ☐ Public Utility Rate Payers  ☐ Small Businesses (if checked, complete Attachment A)

8. **Would Implementation and Compliance Costs Be Greater Than $20 million?**
   - ☐ Yes  ☒ No

9. **Policy Problem Addressed by the Rule**
   - The purpose of the proposed revisions to ch. NR 151, Wis. Adm. Code, and limited incorporation by reference of those proposed revisions to ch. NR 243 is to establish agricultural nonpoint source performance standards targeted to abate nonpoint source pollution in areas of the state with shallow soils overlaying Silurian bedrock. Pursuant to s. 281.16(3)(a), Stats., the Department of Natural Resources is directed to promulgate by rule nonpoint source performance standards and prohibitions that are designed to comply with state surface water quality standards and ground water standards. The Department has found that groundwater and surface water standards will not be attained by simply implementing the statewide performance standards and prohibitions in Silurian bedrock areas and that targeted performance standards are necessary to attain groundwater and surface water standards.

10. **Summary of the businesses, business sectors, associations representing business, local governmental units, and individuals that may be affected by the proposed rule that were contacted for comments.**
    - The Department convened a technical advisory committee to provide input on the performance standards. The technical advisory committee included farm representatives, custom manure applicators, nutrient management planners, environmental advocacy groups, county land conservation departments, researchers, and DATCP, among others. The technical advisory committee did not directly coordinate with the Department on development of this EIA but discussions at technical advisory committee meetings included comments regarding potential costs.

11. **Identify the local governmental units that participated in the development of this EIA.**
    - Dane County and Kewaunee County land conservation departments participated in the technical advisory committee.

12. **Summary of Rule’s Economic and Fiscal Impact on Specific Businesses, Business Sectors, Public Utility Rate Payers, Local Governmental Units and the State's Economy as a Whole (Include Implementation and Compliance Costs Expected to be Incurred)**
    - This rule package proposes agricultural performance standards that will apply in Silurian bedrock areas, including: manure prohibitions; reduced manure spreading rates; incorporation and injection requirements; fertilizer and manure application timing requirements; manure pathogen reduction requirements; soil depth verification; and manure and fertilizer setback requirements from public and private wells and from direct conduits to groundwater. Farms within the following counties may have Silurian bedrock areas: Brown, Calumet, Dodge, Door, Fond du Lac, Kenosha, Kewaunee,
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Manitowoc, Milwaukee, Outagamie, Ozaukee, Racine, Walworth, Washington, and Waukesha.

Within the Silurian bedrock area, the rule sets forth spreading rates and practices that vary according to the depth to bedrock. Not all of these practices are required to be applied together throughout the sensitive area. Instead, the practices to follow are dependent on soil depth ranges over Silurian bedrock, including 0-2 feet, 2-3 feet, 3-5 feet, and 5-20 feet. The total number of farmers affected and the total number of acres of cropland where changes in practices may be required are unknown. In addition, because the rule provides options for compliance, total costs are difficult to assess. CAFOs that operate in the Silurian bedrock area will be required to comply with the standards in the rule through their WPDES permit. Non-permitted farms that operate in the Silurian bedrock area will be required to comply in certain circumstances. Where construction of appropriate best management practices is needed for compliance and those practices are eligible for cost-sharing, non-permitted farms will be required to comply only where cost share is offered. Non-permitted farms may be required to adopt certain changes absent cost share if a local unit of government adopts a local ordinance requiring farms to adopt changes consistent with the rule. The Department has prepared a preliminary draft economic analysis for review and comment; the preliminary analysis is attached. The economic impact is estimated to be moderate (less than $20 million).

13. Benefits of Implementing the Rule and Alternative(s) to Implementing the Rule
Implementation of the proposed rule will help protect groundwater from pathogen contamination to protect public health. Benefits to protection of groundwater and public health are significant but have not been quantified. The average cost to replace a contaminated well is $12,000 per well. The rule includes alternatives because it provides farmers with options on how to comply. One alternative to implementing the rule is to do nothing; this alternative does not ensure that water quality standards will be met in the areas identified in the rule. Another alternative is to expand the rule provisions to apply to more sensitive areas statewide; the Department chose to propose rule revisions targeted to those areas of the state identified as most vulnerable for contamination.

14. Long Range Implications of Implementing the Rule
The protection of public health and avoidance of groundwater contamination is a long term benefit. For farmers, changes in practice may be required. For non-permitted operators, those changes will be required only if accompanied by cost share dollars for those practices that are eligible for cost share.

15. Compare With Approaches Being Used by Federal Government
The federal government does not directly regulate discharges to groundwater in Silurian bedrock areas.

16. Compare With Approaches Being Used by Neighboring States (Illinois, Iowa, Michigan and Minnesota)
This rule is consistent with neighboring states in creating manure spreading setback requirements for direct conduits to groundwater. The proposed rule is tailored to the conditions present in Wisconsin's Silurian bedrock.
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ATTACHMENT A

1. Summary of Rule’s Economic and Fiscal Impact on Small Businesses (Separately for each Small Business Sector, Include Implementation and Compliance Costs Expected to be Incurred)
   See section 12 above. The impacts to small businesses are expected to be the same as impacts to other businesses.

2. Summary of the data sources used to measure the Rule’s impact on Small Businesses
   See section 12 above and the attached preliminary draft economic analysis.

3. Did the agency consider the following methods to reduce the impact of the Rule on Small Businesses?
   - ☑ Less Stringent Compliance or Reporting Requirements
   - ☐ Less Stringent Schedules or Deadlines for Compliance or Reporting
   - ☐ Consolidation or Simplification of Reporting Requirements
   - ☑ Establishment of performance standards in lieu of Design or Operational Standards
   - ☐ Exemption of Small Businesses from some or all requirements
   - ☑ Other, describe:
     The rule allows options and flexibility for ways to comply with the new requirements.

4. Describe the methods incorporated into the Rule that will reduce its impact on Small Businesses
   The requirements vary based on soil depth. The more restrictive requirements only apply to the most vulnerable areas, and become less restrictive as soil depth increases. Within each soil depth there is flexibility in compliance.

   Permitted CAFO farms will be required to comply with this rule through their WPDES permit. Non permitted farms may be required to comply in limited circumstances when cost sharing is required and available through state grant programs, or when cost sharing is not required. Local units of government may implement this rule through an ordinance.

6. Did the Agency prepare a Cost Benefit Analysis (if Yes, attach to form)
   ☐ Yes ☑ No
This rule package proposes agricultural performance standards that will apply in Silurian bedrock areas. The performance standards are designed to minimize the risk for pathogen delivery to groundwater in these areas. Silurian bedrock is located in the eastern portion of the state, including areas of Brown, Calumet, Dodge, Door, Fond du Lac, Kenosha, Kewaunee, Manitowoc, Milwaukee, Outagamie, Ozaukee, Racine, Walworth, Washington and Waukesha counties.

Within the Silurian bedrock area, the rule sets forth spreading rates and practices that vary according to the depth to bedrock. Not all of these practices are required to be applied together throughout the Silurian bedrock area. Instead, the practices to follow are dependent on soil depth ranges over Silurian bedrock, including 0-2 feet, 2-3 feet, 3-5 feet and 5-20 feet. The rule provides options for compliance, depending on soil depth. The department’s preliminary draft economic analysis considers the costs for various changes in practice that may result from the proposed rule requirements.

**Restrictions on Manure Application**

In areas with less than 2 feet of soil depth above Silurian bedrock or saturation, the rule prohibits the mechanical application of manure. Most of the croplands with less than two feet of soil over Silurian bedrock are located in Door and Kewaunee counties. Permitted CAFOs are already required to follow this prohibition, so CAFO farms will incur no additional cost. For non-permitted farms, increased costs may include the price of commercial fertilizer needed for fields where mechanical application of manure is not allowed. Other costs may include renting additional farmland on which to spread manure if a farmer cannot shift manure application to other fields. The department estimates the cost for farmers who convert to commercial fertilizer would be approximately $150 per acre; the average price per acre for renting additional crop land in Wisconsin is $134 per acre. These compliance options - use of commercial fertilizer and renting additional crop land – may also be used for areas with more than 2 feet of soil depth to bedrock.

**Cover Crop or Pre-Tillage Requirements**

For areas of the state with 2-3 feet, 3-5 feet, and 5-20 feet of soil depth above Silurian bedrock, the rule contains requirements for how producers apply liquid and/or solid manure to minimize the risk of leaching pathogens through the soil column into groundwater. Pre-tillage and incorporation or injection requirements apply unless cropland is in long term no-till or has perennial or established crops. Establishing a cover crop is a cost shareable best management practice through the state runoff management grant program. The state provides a flat rate cost share for cover crops of $25 per acre.

Cropland that does not implement perennial or cover crops will have to be tilled prior to liquid manure application to break up macropores and reduce the risk of manure leaching through the soil column. No mechanical application of liquid manure is allowed unless pre-tillage is completed and manure is injected or incorporated within 24 hours. In areas with 2-3 feet and in areas with 3-5 feet of soil depth, no mechanical application of solid manure is allowed unless the
manure is incorporated within 72 hours. The department estimates the cost of tillage (pre-tillage or incorporation) would be approximately $15 per acre.

If a farmer chooses incorporation or injection, the rule prohibits the incorporation or injection of manure at specified depths, depending on the amount of soil above the Silurian bedrock. The department estimates the average cost to inject manure is $80 per acre, while the average cost to incorporate manure with tillage equipment is $15 per acre. Given these options, the department anticipates that farmers will choose incorporation over injection.

**Reduced Application Rates**

The rule provides specified manure application rates as a compliance option for all soil depths greater than 2 feet. Liquid manure application rates are based on the type of soil. Reduced application in some areas may increase the manure hauling cost to other croplands. The department estimates the increased hauling may cost approximately $3 per acre of cropland if a farmer chooses to comply by reducing application.

**Timing of Manure Application**

If a farmer chooses the timing of manure application for compliance (manure must be applied within 10 days of planting or to a growing crop), additional manure storage capacity may be required. Any cost associated with holding manure for a longer time before land application would be building more manure storage, which is a cost shareable best management practice through the state runoff management grant program (cost share rate for manure storage 70%). The department estimates the cost of additional storage would be approximately $500 per cow.

**Pathogen Treatment Facilities**

Other options to comply with the requirements include reducing pathogens in manure before application using pathogen treatment facilities (manure digesters and manure composting). For liquid manure the average capital cost to construct a complete digester system that reduces pathogens to 500,000 CFU/ml or less is estimated to be $1,500 per cow. Given this cost, the department anticipates that producers will choose other less costly compliance options such as reduced application rates or timing of manure application.

**Setback Requirements**

Setbacks and restrictions apply throughout the Silurian bedrock area where manure applications are prohibited. These setbacks include the following features: community system, private system, direct conduit to groundwater, channels, closed depression and slopes draining to Silurian bedrock greater than 6% with a defined channel. Compliance actions in those areas could include increased use of commercial fertilizer and possibly the leasing of additional croplands for manure application. The department estimates the cost for farmers who convert to commercial fertilizer would be approximately $150 per acre; the average price per acre for renting additional crop land in Wisconsin is $134 per acre.

**Summary**
Based on the department’s preliminary analysis, the department estimates the cost of the requirements of this rule to be a moderate economic impact (less than $20 million). The costs would be shared through the state cost share grant programs and between cropland owners within the Silurian bedrock area.

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