La Crosse, Wisconsin

PUBLIC NOTICE

Invitation for Bids
May 1st, 2017

COULLEE EXPERIMENTAL STATE FOREST

Attached are the bid prospectuses for the May 1, 2017 Coulee Experimental State Forest Timber Sale Bid Opening. Offers will be taken by sealed bids on each tract until 1:00 p.m., Monday, May 1, 2017. No late bids will be accepted and all bidders are welcome to attend. Bids will be opened starting at 1:00 p.m. at the La Crosse DNR Service Center, 3550 Mormon Coulee Rd, La Crosse, WI. Any tract not sold in two bid openings is eligible to be sold directly to responsible buyers at or above the current appraised value.

Bids may delivered in person or mailed to:

Wisconsin DNR
Attn: Kevin Schilling
3550 Mormon Coulee Rd
La Crosse, WI 54601

FOREST CERTIFICATION

The area encompassed by these timber sales is certified to the standards of the Forest Stewardship Council™ (FSC®) - Certificate # SCS-FM/COC-00070N. Forest products from these sales may be delivered to the mills “FSC 100%” as long as the contractor hauling the forest products is chain-of-custody (COC) certified or covered under a COC certificate from the destination mill. The purchaser is responsible for maintaining COC after leaving the sale area.

The area encompassed by these timber sales is certified to the standards of the Sustainable Forestry Initiative (SFI) - Certificate # NSF-SFI-FM-1Y941. Successful purchasers of Wisconsin DNR stumpage will need to ensure that the actual logging contractor complies with the Wisconsin Sustainable Forestry Initiative (SFI) Training Standard as adopted by the Wisconsin SFI Implementation Committee (SIC). Criteria for the standard can be found at the website http://www.fistausa.org/sfi_standards.html or by contacting the Forest Industry Safety & Training Alliance (FISTA). Documentation confirming completion of the training standard will be required prior to starting sale.
BIDDING INSTRUCTIONS

All pulpwood and co-mingled products will be bid to a 4 inch top diameter. These products will be bid by the ton or cord as advertised on each prospectus page. Sawlogs will be bid by the thousand board feet (MBF).

The Scribner Decimal C Log Rule shall be used for scaling hardwood sawlogs. Locked box ticket system or on-site cord scaling or a combination thereof may be used for pulp, or co-mingled material. Cord scaled products will be converted between cords and tons using the weights published in the WDNR Timber Sale Handbook.

When submitting a bid, use the attached timber sale bid form or a photocopy. All bids must be in a sealed envelope plainly marked: Timber Sale Bid, Tract #______.

Please note that there is a minimum total bid value listed for each sale. State sales only require that the minimum total bid price be met or exceeded.

- The successful bid is based on the total dollar amount bid for any one tract. However, bids must be broken down for each volume description in the tract prospectus and meet or exceed the total minimum bid price. Bids that fail to meet these minimums may be rejected.
- All sawlogs will be stick scaled by DNR Foresters before leaving the sale area. Other log scaling arrangements may be allowed on a case-by-case basis. Stick scaled pulp will be converted between cords and tons using the weights published in the WDNR Timber Sale Handbook.

Workers Compensation insurance will be required. A current “Certificate of Insurance” must be provided before any work begins.

A performance bond is required for each tract. Winning bidders will have six weeks from the date of the bid opening to submit a performance bond to the Department equal to the greater of 15% of the total bid value or $1000. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Types of acceptable performance bonds are: cash bond, personal check, certified check/cashier check/bank money order, or irrevocable letter of credit. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state timber sales for a two-year period. Maintenance of surety bond and/or letters of credit shall be for four (4) full years.

Contract lengths for all timber sales advertised in this bid opening are until November 1, 2019. Contract extensions will be considered with the following conditions:

- 1st 6 month extension – 0% increase in stumpage rate
- 2nd 6 month extension – 5% increase in stumpage rate
- Subsequent 6 month extensions – 10% increase in stumpage rate over and above previous extensions. Please consider this when bidding and scheduling timber sale work on state lands.

Bids should be made with an as-is understanding. If there is no access road to a job, it is the purchaser’s responsibility to create such access. In some cases navigable streams may be involved. DNR Foresters will assist in acquiring stream-crossing permits for culvert placement.
Stumpage Payments
- Payments for scaled wood or haul ticket wood leaving the job must be received within 30 days of billing date.
- Violations of payment provisions will result in contractor having to pre-pay for the remainder of that particular sale.
- A violation for that contractor will also be logged onto the pre-payment only list, which will require all payments on all state timber sales be pre-paid for a two year time period.
- Successful completion of pre-payments for 2 years will remove the contractor from the list and they can again have a 30-day payment privilege.
- No advance stumpage is required unless the sale is designated lump sum.

PROCEDURE FOR BID OPENING
The order of public reading of the timber sale bids will be done on a random basis. It will not be in tract order of first to last. At any time up until a sale is read out loud, bidders may pull their bid(s) from consideration. This can be done in person, by calling someone present at the bid opening to do this or by written instructions presented to the DNR forester conducting the bid opening procedures. It cannot be done after the tract results are announced. We hope this will make a better bid process for all.

CUTTING REQUIREMENTS
All designated thinning areas have the following cutting requirements and operational restrictions:
- Harvest all trees in accordance with the specifications listed on the tract description page and timber sale map.
- Care must be taken to avoid damaging residual trees.
- No cutting, skidding or road building between April 1 and July 15 in hardwood thinnings due to oak wilt concern.
- All cut pine and spruce products must be removed from the sale area within two weeks during the period of May 15 through August 15.
- Road building will be kept to a minimum and residual stems avoided, whenever possible. The location of any roads built must be approved by DNR forester.
- Tree and pole length skidding will be considered on a case by case basis.

All designated regeneration harvests have the following cutting requirements and operational restrictions:
- Harvest all merchantable trees within the designated sale area. Avoid damage to and no cutting of designated reserve trees, individually marked trees, or wildlife islands. Skidding through wildlife islands is only allowed with prior approval of the seller.
- Non-merchantable tree stumps shall be no higher than 6 inches.
UTILIZATION SPECIFICATIONS

All trees containing one or more 100 inch sticks or 8 foot 6 inch logs, 50% or more merchantable, to the minimum top diameter are considered merchantable.

- Whole Tree: No minimum top diameter. Includes all bark and limbs.
- Cordwood: Minimum top diameter will be 4 inches DOB for all species.
- Sawlogs: Minimum top diameter will be 11 inches DIB for all species.

The above-listed items will continuously be scrutinized and evaluated for compliance throughout the time of the contract. Failure to comply with the above-listed or other contract conditions may result in contract closure and may jeopardize your opportunity to bid on future timber sales.

Any questions regarding State Land timber sales should be directed to the forester listed on the prospectus page. Good Luck.
### Tract # 3213-1-15

**Coulee Experimental State Forest**  
**LA CROSSE COUNTY**

<table>
<thead>
<tr>
<th>Product Species</th>
<th>Estimated Unit Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aspen Pulp</td>
<td>TONS 1126</td>
</tr>
<tr>
<td>Mixed Hardwood Pulp</td>
<td>TONS 682</td>
</tr>
<tr>
<td>Oak Pulp</td>
<td>TONS 163</td>
</tr>
<tr>
<td>Aspen Logs</td>
<td>MBF 57.38</td>
</tr>
<tr>
<td>Oak Logs</td>
<td>MBF 11.52</td>
</tr>
<tr>
<td>Mixed Hardwood Logs</td>
<td>MBF 19.67</td>
</tr>
<tr>
<td>Black Cherry Logs</td>
<td>MBF 5.46</td>
</tr>
</tbody>
</table>

**Aspen Regeneration Harvest (36 Acres)**  
Cut all trees over 2 inches DBH within Red or Blue paint boundaries, do not cut trees marked with GREEN paint. Green painted trees are not to be damaged. Dead or down trees may not be removed or disturbed, unless necessary for safe equipment operation.

This sale is eligible biomass harvesting.  
1,971 Tons  94.03 MBF

**SCALED SALE**  
Minimum Bid $16,015.75

**Special Conditions:**

1. Harvest will be restricted to dry or frozen soil conditions between July 15th and March 31st.
2. Sale restricted to RED and BLUE Paint Boundaries; Reserve all boundary and GREEN painted trees.
3. Motorized access to the cutting areas is restricted by a locked gate at the Forest parking lot. The buyer will provide his own padlock. Gate must be closed and locked at the end of the day while sale is in progress.
4. The ski trail may be used for access to harvest and decking areas and must be restored to pre-harvest condition or Seller’s satisfaction following the harvest.
5. All roads and skid trails must be left free of slash after cutting is completed.
6. Slash is not to be left across property boundaries.
7. Agricultural fields can be utilized as landings following crop harvesting.
8. Landings are to be cleared of logging debris and smoothed to the satisfaction of the Department.
9. Operations may be restricted during periods of adverse weather conditions to prevent excessive soil damage.
10. Roads and/or skid trails used during cutting, skidding or hauling must be operated, maintained and restored in a manner suitable to the Department.
11. Road and landing locations must be approved by the State. (BMP’s will be enforced.)
12. Notify the State before you start the job, and each time pull out or return to the job.
13. Slash will be left inside the sale boundaries. Cut trees may not be left hung-up. Dead or down trees may not be removed or disturbed, unless necessary for safe equipment operation.

**Management Objectives:** Regenerate aspen and associated hardwoods.

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**SALE MAP AND BID SHEET ON FOLLOWING PAGES**  
Note: This sale will be administered by DNR Foresters in accordance with DNR policies and procedures. Standard DNR timber sale contract will be used. A copy of the timber sale contract can be found on our website at [http://dnr.wi.gov/files/pdf/forms/2400/2400-005.pdf](http://dnr.wi.gov/files/pdf/forms/2400/2400-005.pdf)
COULEE EXPERIMENTAL STATE FOREST
TIMBER SALE PROSPECTUS
TRACT 3213-1-2015
SWSW, section 18, T16N-R5W
NWNE, NENE, section 24
SESE, SWSE, SESW, NWSW, NESW, NWSE, section 13, T16N-R6W
## Timber Sale Bid

<table>
<thead>
<tr>
<th>Species - All bids including Lump Sum bids must be by species</th>
<th>Utilization Specifications</th>
<th>Advertised Value Per Unit (optional)</th>
<th>Estimated Volume</th>
<th>Volume Units</th>
<th>Price Bid Per Unit</th>
<th>Total Bid Value on Estimated Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aspen Pulp</td>
<td></td>
<td>1,126 TONS</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed Hardwood Pulp</td>
<td></td>
<td>682 TONS</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Oak Pulp</td>
<td></td>
<td>163 TONS</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Aspen Logs</td>
<td></td>
<td>57.38 MBF</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Oak Logs</td>
<td></td>
<td>11.52 MBF</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed Hardwood Logs</td>
<td></td>
<td>19.67 MBF</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Black Cherry Logs</td>
<td></td>
<td>5.46 MBF</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The award shall be based on this TOTAL BID AMOUNT:

### Performance Bond

- Will be in the form of: (select one)
  - Cash
  - Personal Check
  - Certified Check/Money Order
  - Irrevocable Letter of Credit

- Assurance Bond
- Certificate of Deposit
- Assignment of Savings Account

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount. Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award will be made to the next highest qualified bid.

**Notice:** I understand:

- Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

- A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

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State of Wisconsin
Department of Natural Resources
dnr.wi.gov

**Timber Sale Bid**

Form 2400-049 (R 7/16)

**Notice:** Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Open Records law [ss. 19.31-19.39, Wis. Stats.]

Bidder Name

<table>
<thead>
<tr>
<th>Street Address</th>
<th>City</th>
<th>State</th>
<th>ZIP Code</th>
</tr>
</thead>
</table>

**Property Name (if any)**

Coulee Experimental State Forest

**Tract Number**

3213-1-15

**Date and Hour of Bid Opening**

Friday, March 31, 2017, 11 a.m.

**Minimum Acceptable Bid (optional)**

$16,015.75
Department of Natural Resources
Timber Sale Prospectus
Tract # 3213 1-16

Name, Address and Phone Number of Seller
Department of Natural Resources
3550 Mormon Coulee Road
La Crosse, WI 54601
(608) 785-9007

Sale Location
La Crosse County
NWSE, SWSE, NESW, SESW
section 18, T16N-R5W

FSC Certificate: #SCS-FM/COC-00070N
SFI Certificate: #NSF-1 Y941-SF7

Contract expires November 1, 2019

SALE BOUNDARIES
The areas to be clear cut are defined by red paint lines.

The areas to be thinned have individual trees marked with orange paint.

SALE SIZE: 27 acres

ACCESS: Access is from Russlan Coulee Road east.

Legend
- trails
- selection_harvest
- cc
- sections
- Tax_Parcel_6-10-15

<table>
<thead>
<tr>
<th>Species</th>
<th>ESTIMATED VOLUME</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>TONS</td>
</tr>
<tr>
<td></td>
<td>4 inch top</td>
</tr>
<tr>
<td>Oak (red &amp; white)</td>
<td>66</td>
</tr>
<tr>
<td>Mixed conifers</td>
<td>288</td>
</tr>
<tr>
<td>Misc. Hardwoods</td>
<td>209</td>
</tr>
<tr>
<td>Aspen</td>
<td>432</td>
</tr>
<tr>
<td>Total</td>
<td>995</td>
</tr>
</tbody>
</table>

The volumes listed above are estimates for advertising purposes only. Bidders should make their own estimates of volume and quality. The mixed conifers include white pine, larch, spruce and balsam fir. The miscellaneous hardwood includes red maple, white birch, basswood, elm and hickory. The aspen was cruised as cordwood, but there are many trees with a DBH greater than 15 inches.
Department of Natural Resources
Timber Sale Prospectus
Tract # 3213 1-16

SCALING, PAYMENT AND CONTRACT INFORMATION

- The wood will be sold on mill scale. The buyer will submit list of mills where products will be sold. Haul tickets will be provided.
- Volume to weight conversions will use the State’s conversion factors found in the Timber Sale Handbook #2461.
- A six month extension may be granted at the same stumpsage rate as the original contract if deemed necessary by the seller. Each successive extension will have a progressive 5% increase in stumpsage rates.
- Contracts may not be assigned.
- A performance bond equal to the greater of 15% of the total bid value or $1000 is due within 6 weeks of the bid opening.
- Provide proof of Worker’s Compensation and Liability Insurance when contract is signed.
- To promote maximum benefit to the environment, the health and welfare of our logging contractors, and to adhere to requirements of forest certification standards, effective 1/1/2006 the Wisconsin DNR will require training of its logging contractors. Successful purchasers of Wisconsin DNR stumpsage will need to ensure that the actual logging contractor complies with the Wisconsin Sustainable Forestry Initiative (SFI) Training Standard as adopted by the Wisconsin SFI Implementation Committee (SIC). Criteria for the standard can be found at the website http://www.fistausa.org/sfi_standards.html or by contacting the Forest Industry Safety & Training Alliance (FISTA). Documentation confirming completion of the training standard will be required prior to starting sale.

CUTTING INSTRUCTIONS

- IN THE CLEARCUT AREAS: Harvest all trees 2 inches in diameter and larger at the base within the red paint line, except for trees marked with green paint.
- Do not cut any boundary trees marked with red paint.
- IN THE SELECTION HARVEST AREAS: Harvest all trees marked with orange paint.
- Harvest trees between July 15th and March 31st, except during the gun deer season.
- If the harvest is done in the summer, all wood must be hauled from the site within two weeks of being cut.
- Prevent damage to residual trees.
- Remove trees and/or treetops hanging in standing trees.
- Remove slash from access and logging roads.
- All slash must stay within the sale boundaries.
- Harvest under dry or frozen conditions only.
- Landings and road locations must be approved prior to construction.
- Cease logging if rutting occurs.
- Smooth ruts that are created before leaving the site.
- Remove oilcans, pop cans, and other debris from site.
- Access across private property is the responsibility of the contractor.
Complete the chart with your bid price per unit and the total bid based on the estimated volume for each commodity.

<table>
<thead>
<tr>
<th>SPECIES</th>
<th>ESTIMATED VOLUME</th>
<th>BID PER UNIT</th>
<th>TOTAL BID</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>TONS</td>
<td>BD. FT.</td>
<td>Total Value</td>
</tr>
<tr>
<td>Aspen</td>
<td>432</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed conifers</td>
<td>288</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed hardwoods</td>
<td>209</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Oak</td>
<td>66</td>
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<tr>
<td>Mixed conifers</td>
<td>8,520</td>
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</tr>
<tr>
<td>Oak</td>
<td>3,490</td>
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<tr>
<td>Total Volume</td>
<td>995</td>
<td>12,850</td>
<td>Total Value</td>
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</table>