Department of Natural Resources
Prospectus
Notice of Sealed bids

Sealed Bids will be received by the Department of Natural Resources for timber stumpage on the Pine Popple Wild Rivers and Spread Eagle Barrens properties. These timber sales are third party certified.

**Bids must be received at the DNR office at the Florence Natural Resource Center no later than 4:00PM, Wednesday, November 7, 2018.**

For timber sale maps, prospectus, bid forms, and detailed information on each timber tract - please look on the DNR website [http://dnr.wi.gov/topic/TimberSales](http://dnr.wi.gov/topic/TimberSales) or Florence County website [www.florencecountywi.com](http://www.florencecountywi.com) or contact Mary Podnar at the DNR Office at the Florence Natural Resource Center, Telephone (715) 528-4400. You may also pick up a packet at the Florence Natural Resource Center located at 5631 Forestry Drive, Florence, WI 54121.

For questions regarding sales please contact:

Henry Sullivan  
5631 Forestry Drive  
Florence, WI 54121  
(715) 889-2433

or

Tyler Wood  
5631 Forestry Drive  
Florence, WI 54121  
(715) 889-3234

Bids may be hand delivered or mailed to the following:

**SEALeD STATE TIMBER STUMPAGE BID**  
Wisconsin Department of Natural Resources  
5631 Forestry Drive  
Florence, WI 54121

Bids will be opened at 9:00 AM Thursday, November 8, 2018 in the Upper Level Cedar Conference Room of the Florence Natural Resource Center, Florence WI. The Department of Natural Resources reserves the right to accept or reject any or all bids.

*Bids should be made with an as-is understanding:*

- The Department does not guarantee access to sales across any non-state-owned lands.
- DNR Foresters will assist in obtaining any necessary permits. The contractor will be responsible for any permit fees and any installation, removal and restoration costs.
• The State does not guarantee volumes. Bidders are strongly encouraged to inspect sales to make their own volume and quality determinations.

**BIDDING PROCEDURE FOR TIMBER SALES**

1) Bids will be made by species for each tract; however, a minimum bid for each species is not published. A completed Wisconsin DNR Timber Bid Form, (Form 2400-049) must be used to make bids. Bids for each tract must be submitted in a separate sealed envelope clearly marked “SEALED STATE TIMBER STUMPAGE BID”. They can be batched and mailed together in one sealed envelope.

Acceptable bids must meet or exceed the total minimum bid value. The minimum bid value is not advertised. Bids below total minimum bid value or that are incomplete will be rejected. A bid of zero for a particular species or product will be considered incomplete and will not be accepted.

2) The order of public reading of the timber sale bids will be done on a random basis. It will not be in tract order of first to last. At any time, up until a sale is read out loud, bidders may pull their bid(s) from consideration. To remove a bid, bidders must be in attendance.

3) The successful bidder will be determined by the bid that is deemed the most advantageous to the State of Wisconsin. The State of Wisconsin reserves the right to reject any and all bids.

**WITHIN 6 WEEKS FROM THE DATE OF THE BID OPENING, THE FOLLOWING ITEMS NEED TO BE PROVIDED:**

1) **A Signed Contract**- Sample contracts are available upon request. The contract period shall be for a period of 2 years unless otherwise noted in the timber sales map.

2) **A Performance Bond** - For each contract, the winning bidder will submit a performance bond to the Department equal to the greater of 15% of the total bid value or $1000. Types of acceptable performance bonds are: cash bond, personal check, certified check/cashier check/bank money order, irrevocable letter of credit, or surety bond.

   Maintenance of surety bond and/or of the performance bond shall be for four (4) full years.
3) **Workers Compensation Insurance** - The successful bidder MUST HAVE WORKERS COMPENSATION INSURANCE and must provide a Certificate of Liability Insurance indicating the Department of Natural Resources as a "certificate holder".

4) **Fista Training Documentation** - Documentation confirming completion of the training standard will be required.

If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state timber sales for a two-year period.

**PAYMENT OPTIONS**

**Lump Sum Sales**

One hundred percent payment on the estimated volumes shall be made prior to cutting. Payments on sales with stumpage of more than $15,000.00 may be paid by block “per cut unit” with agreement of the Administrating Forester. Volumes to be cut are not guaranteed. If the volume of timber exceeds the estimate, as a whole or by species, the purchaser has the obligation to cut and remove it. If there is less timber than estimated, there is no obligation to make up the deficiency. The timber designated or marked will not be changed to increase the cut to the estimate. **All prospective bidders are urged to examine this timber and to make their own estimate of quantity and quality.**

**Scaled Sales**

There are two payment structures for the Scaled System.

1. **DEFERRED STUMPAGE PAYMENT** - **IF ELIGIBLE**, the successful bidder must make stumpage payments within 30 days of being billed.

2. **ADVANCED STUMPAGE PAYMENT** - No wood will be hauled from the sale area at any time until it has been paid for.

Timber cut will be scaled on the sale area. A representative of the Wisconsin DNR will scale all pulp and sawlogs in the woods. All sawlogs will be scaled “gross” or woods run and no deductions will be made. To obtain rough volumes for pulpwood, there will be a twelve and one-half percent increase on all sap peeled wood and eighteen percent increase on all machine peeled wood.
Lock Box Ticket System Sales

A three-part ticket set is used. Each ticket must be completely filled out. Tickets are numbered serially. Each copy of the ticket has the ticket number on it. Tickets are bound in books of 25 three-part sets. Each ticket book has a cover on which to record the name of the forest in bold letters, the timber sale number, and the contractor's name. Tickets are issued to the contractor by the sale administrator. A record of ticket numbers is maintained. Contractors are held accountable for all tickets issued. Truck drivers complete the ticket as they leave the sale area and deposit the first copy in the lock box. When they reach the destination mill, the drivers give the second copy of the ticket to the scaler. The scaler attaches this copy of the ticket to a copy of the scale slip. Periodically the scale slips with the attached tickets are returned to the Administering Forester. The third copy of the ticket is the contractor's copy. As a condition of the sale contract, contractors agree that their trucker may be checked for compliance while enroute. For scale done by weight, the cordwood weight conversion factors found in the timber sale handbook (see below) will be used to convert weight to cords.

Cordwood Weight Conversion Factors Pounds Per Cord

<table>
<thead>
<tr>
<th>Species</th>
<th>Weight (lbs)</th>
<th>Weight (tons)</th>
<th>Species</th>
<th>Weight (lbs)</th>
<th>Weight (tons)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hemlock</td>
<td>4800</td>
<td>2.400</td>
<td>Yellow birch</td>
<td>5350</td>
<td>2.675</td>
</tr>
<tr>
<td>Tamarack</td>
<td>4650</td>
<td>2.325</td>
<td>Hard maple</td>
<td>5100</td>
<td>2.550</td>
</tr>
<tr>
<td>Red pine</td>
<td>4500</td>
<td>2.250</td>
<td>Elm</td>
<td>5000</td>
<td>2.500</td>
</tr>
<tr>
<td>Jack pine</td>
<td>4250</td>
<td>2.125</td>
<td>Balsam poplar</td>
<td>4900</td>
<td>2.450</td>
</tr>
<tr>
<td>Balsam</td>
<td>4250</td>
<td>2.125</td>
<td>White birch</td>
<td>4800</td>
<td>2.400</td>
</tr>
<tr>
<td>White pine</td>
<td>4200</td>
<td>2.100</td>
<td>Ash</td>
<td>4600</td>
<td>2.300</td>
</tr>
<tr>
<td>Spruce</td>
<td>4000</td>
<td>2.000</td>
<td>Soft maple</td>
<td>4550</td>
<td>2.275</td>
</tr>
<tr>
<td>Cedar</td>
<td>3150</td>
<td>1.575</td>
<td>Aspen</td>
<td>4500</td>
<td>2.250</td>
</tr>
<tr>
<td>Red oak</td>
<td>5500</td>
<td>2.750</td>
<td>Basswood</td>
<td>3850</td>
<td>1.925</td>
</tr>
<tr>
<td>Mx Hardwood</td>
<td>4800</td>
<td>2.400</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

CONTRACT EXTENSIONS

Contract lengths are given on the timber sale map. Contract extensions are not guaranteed. All extensions will be for 1 year. They will be considered with the following conditions:

Two year contracts
- 1st extension – 5% increase in stumpage rate
- 2nd extension – an additional 10% increase in stumpage rate
- Additional extensions - if permitted an additional 15% increase in stumpage rate.
WIDNR State Lands Timber Sales
Florence Co.

Fall 2018
Bid Opening

Savage Lake
West

Menominee River
Road Sale

Anna Lake
Sale

1:175,000
Volume Estimates

<table>
<thead>
<tr>
<th>Product</th>
<th>Aspen</th>
<th>MX Hwd</th>
<th>Jack Pine</th>
<th>Scrub Oak</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pulp/Bolts</td>
<td>1950 Tons</td>
<td>625 Tons</td>
<td>600 Tons</td>
<td>225 Tons</td>
<td>3400 Tons</td>
</tr>
</tbody>
</table>

WI DNR Contacts:
Tyler Wood    715-889-3234
Henry Sullivan 715-889-2433

Sale Area = +/- 98 ac

Cutting Requirements

- **Clear-cut** +/- 98ac
  - Cut all stems 2" and greater
  - **Do not** cut red pine or white pine
  - **Do not** cut standing dead trees unless it is an operational hazard.

- **Open Barrens w/ scattered trees** +/- ac
  - any stems in this area can be harvested but not mandatory.
  - **Do not** cut red pine or white pine
  - **Do not** cut standing dead trees unless it is an operational hazard.

Decking/Hauling

- All forest products decked within the sale area
- Use only existing roads interior of the sale for hauling

Payments

- Scale Sale – Ticket Box System
- Payment due within 30 days of billing

Contract Information

- Sale must be completed by: 06/30/2020
- **Harvesting allowed year-round as soil conditions allow**

Slash Requirements

- All slash and logging debris must be removed from the site after the sale has been completed.
**Bidder Name**

<table>
<thead>
<tr>
<th>Street Address</th>
<th>City</th>
<th>State</th>
<th>ZIP Code</th>
</tr>
</thead>
</table>

**Property Name (if any)**

<table>
<thead>
<tr>
<th>Anna Lake Sale - Spread Eagle Barrens</th>
<th>Tract Number</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1-18</td>
</tr>
</tbody>
</table>

**Notice:** Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin’s Open Records law [ss. 19.31-19.39, Wis. Stats.].

<table>
<thead>
<tr>
<th>Date and Hour of Bid Opening</th>
<th>Minimum Acceptable Bid (optional)</th>
</tr>
</thead>
<tbody>
<tr>
<td>November 8, 2018 9:00 AM</td>
<td>$</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Species</th>
<th>Utilization Specifications</th>
<th>Advertised Value Per Unit (optional)</th>
<th>Estimated Volume</th>
<th>Volume Units</th>
<th>Price Bid Per Unit</th>
<th>Total Bid Value on Estimated Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aspen</td>
<td></td>
<td>1,950 tons</td>
<td></td>
<td>1,950 tons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed Hardwood</td>
<td></td>
<td>625 tons</td>
<td></td>
<td>625 tons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jack Pine</td>
<td></td>
<td>600 tons</td>
<td></td>
<td>600 tons</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Scrub Oak</td>
<td></td>
<td>225 tons</td>
<td></td>
<td>225 tons</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The award shall be based on this TOTAL BID AMOUNT:

**Performance Bond**

Will be in the form of: (select one)

- [ ] Cash
- [ ] Personal Check
- [ ] Certified Check/Money Order
- [ ] Irrevocable Letter of Credit
- [ ] Assurance Bond
- [ ] Certificate of Deposit
- [ ] Assignment of Savings Account

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount. Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder cannot or will not sign the contract, the award will be made to the next highest qualified bid.

**Notice:** I understand:

Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

<table>
<thead>
<tr>
<th>Signature of Bidder</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bidder's Name (Please Print or Type)</td>
</tr>
<tr>
<td>Phone Number (include area code)</td>
</tr>
<tr>
<td>Email Address (optional)</td>
</tr>
</tbody>
</table>
**Menominee River Road Sale**
**Wisconsin Dept. of Natural Resources**
**Spread Eagle Barrens Natural Area**

Tract # 2-18
Legal: Pt of SW SE Sec 16, Pt of SSW, NWSW, SWNW Sec 15, Pt of T39N R 19E
Twn of Florence, Florence Co. WI

### WI DNR Contacts:
- Tyler Wood  
  715-889-3234
- Henry Sullivan  
  715-889-2433

### Sale Area = 21 ac +/-

### Cutting Requirements

- **Clear-cut**  
  21 ac

- Cut all species 2” and larger.
- **Do not** cut trees marked with green paint.
- **Do not** cut Red or White Pine in Block #2

### Do not cut standing dead trees unless it is an operational hazard

### decking/Hauling

- All forest products decked within the sale area

### Payments

- Scaled Sale
- Payment due within 30 days of billing.

### Contract Information

- Sale must be completed by: 06/30/2020
- Harvesting allowed July 15th – March 15th

### Slash Requirements

- Slash to be within 2’ of ground across sale area
- No slash within 100’ of any roads on map.

### Volume Estimates

<table>
<thead>
<tr>
<th>Product</th>
<th>Red Pine</th>
<th>Jack Pine</th>
<th>Oak</th>
<th>Aspen</th>
<th>MX</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pulp/Bolts</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>140 cfs</td>
<td>95 cfs</td>
<td>45 cfs</td>
<td>400 cfs</td>
<td>10 cfs</td>
<td>690 cfs</td>
</tr>
</tbody>
</table>
Date

Bidder Name

Street Address

City

State

ZIP Code

Property Name (if any)
Menominee River Road Sale - Spread Eagle Barrens

Tract Number
2-18

Date and Hour of Bid Opening
November 8, 2018  9:00 AM

Minimum Acceptable Bid (optional)

<table>
<thead>
<tr>
<th>Species</th>
<th>Utilization Specifications</th>
<th>Advertised Value Per Unit (optional)</th>
<th>Estimated Volume</th>
<th>Volume Units</th>
<th>Price Bid Per Unit</th>
<th>Total Bid Value on Estimated Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aspen</td>
<td></td>
<td></td>
<td>400</td>
<td>cds</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Red Pine</td>
<td></td>
<td></td>
<td>140</td>
<td>cds</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jack Pine</td>
<td></td>
<td></td>
<td>95</td>
<td>cds</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Oak</td>
<td></td>
<td></td>
<td>45</td>
<td>cds</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed Hardwood</td>
<td></td>
<td></td>
<td>10</td>
<td>cds</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The award shall be based on this TOTAL BID AMOUNT:

Performance Bond

- Will be in the form of: (select one)
  - Cash
  - Personal Check
  - Certified Check/Money Order
  - Irrevocable Letter of Credit
  - Assurance Bond
  - Certificate of Deposit
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Notice: I understand:

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A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

Signature of Bidder

Bidder's Name (Please Print or Type)

Phone Number (include area code)

Email Address (optional)
DNR Contacts:

Henry Sullivan  715-889-2433
Tyler Wood  715-889-3234

Sale Area = 167 acres

Cutting Requirements

All Blocks

- Cut all trees marked with orange paint
- Cut all aspen, fir, ironwood, elm, balsam fir and spruce two inches and larger.
- DO NOT cut standing dead trees.

Contract Information

- Scale Sale
- Payment required within 30 days of invoice.
- Sale must be completed by: 6/30/2021
- Cutting Allowed:
  Block 1
  Sept 15 – March 15
  Block 2
  Sept 1 – March 15

Slash Requirements

- Less than 2 feet across the sale area.
**Timber Sale Bid**

**Form 2400-049  (R 7/16)**

**State of Wisconsin**
**Department of Natural Resources**
dnr.wi.gov

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</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Property Name (if any)**

Savage Lake West - Pine Popple Wild Rivers

**Tract Number**

1-18

**Date and Hour of Bid Opening**

November 8, 2018  9:00 AM

**Minimum Acceptable Bid (optional)**

$ 

<table>
<thead>
<tr>
<th>Species</th>
<th>Advertised Value Per Unit (optional)</th>
<th>Estimated Volume</th>
<th>Volume Units</th>
<th>Price Bid Per Unit</th>
<th>Total Bid Value on Estimated Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mixed Hardwood</td>
<td></td>
<td>1,150</td>
<td>cds</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Elm/Ironwood</td>
<td></td>
<td>84</td>
<td>cds</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hard Maple</td>
<td></td>
<td>44.5</td>
<td>mbf</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mixed Hardwood</td>
<td></td>
<td>13</td>
<td>mbf</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

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**Performance Bond**

Will be in the form of: (select one)

- Cash
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Phone Number (include area code)

Email Address (optional)