Update on International & Domestic Recycling Markets

Council on Recycling Meeting December 3, 2019

(As delivered at the Material Recovery Facility [MRF] Stakeholder Meeting, October 7th, 2019)

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Recap 2013-2018

- 2013- China implemented "Green Fence," an import restriction program
- US exports to China fell by 40%
- July 2017- China announced "National Sword"
- 2017- China begins country-wide inspections; revokes permits
- Jan. 1, 2018- Bans on 24 categories of recyclables, including post-consumer plastics and mixed paper
- Mar. 1, 2018 Carried waste standard (0.5%) goes into effect



Recap 2013-2018 (cont.)

- 2018- imports to other SE countries increase dramatically, resulting in Indonesia, Malaysia, Thailand & Vietnam implementing their own import restrictions
- 2018- reports from China that mills are taking downtime due to lack of fiber imports
- Aug. 15, 2018- DNR holds first MRF Stakeholder meeting



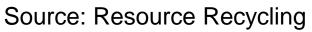


Since August, 2018

- Sept, 2018- paper giant Nine Dragons announces plans to buy Fairmont, WV paper mill; 2 Chinese plastic companies announce plans to open facilities in GA & SC
- Oct, 2018- Nine Dragons announces it will spend \$300M on recycled pulp lines in US in Rumford, ME & Biron, WI
- Oct, 2018- China's latest round of import permits doubles amount of fiber allowed in country to 2M metric tons from previous rounds
- Year end results: Recycled plastic imports to China fell by 99% in 2018 compared with 2017; paper imports fell by 1/3

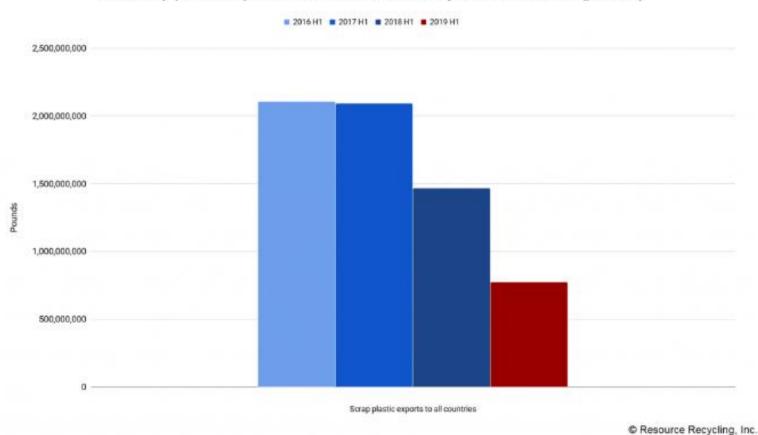
2019-Present

- Feb, 2019- Waste Management, Waste Connections and Republic Services all detail financial losses in annual earnings reports, but announce recycling investments
- Mar, 2019- India announces plastic import restrictions (late summer); Vietnam announces end of plastic scrap imports by 2025
- Mar, 2019- US 2018 export figures reveal paper exports increased; plastic exports down 35%
- June, 2019- OCC drops to nationwide average of \$28/ton- a 25 year low
- Aug, 2019- China announces tariff increase on accepted fiber grades



Impact on Plastics Exports

U.S. scrap plastic exports to all countries, January-June, 2016-2019 (pounds)

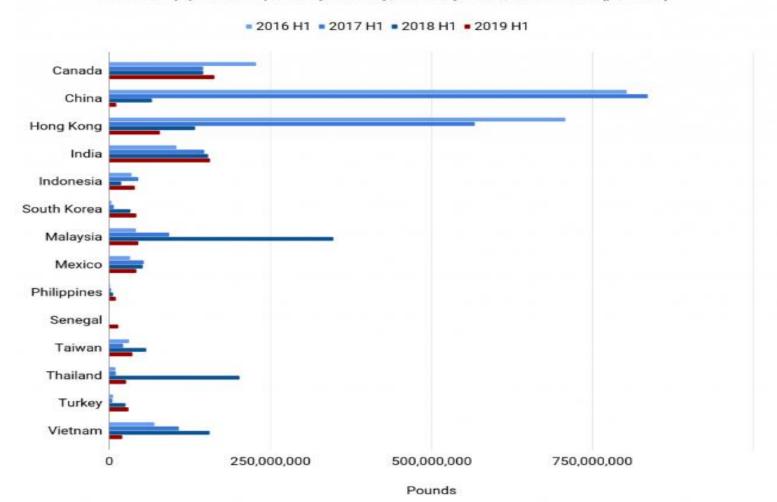




Impact on Plastics Exports

U.S. scrap plastic exports by country, January-June, 2016-2019 (pounds)

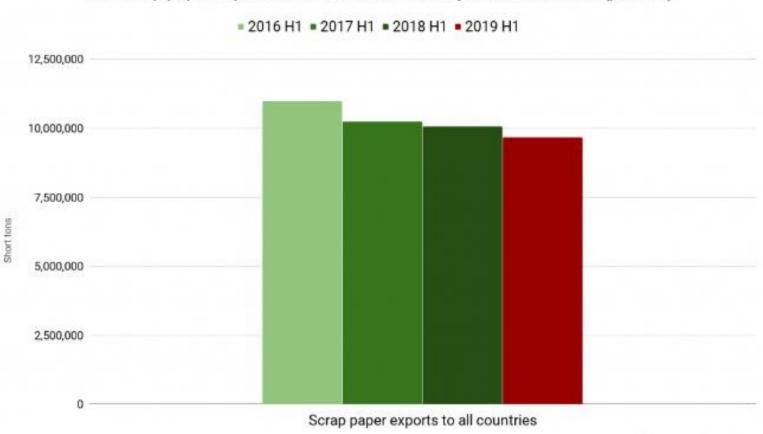
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Impact on Paper Exports

U.S. scrap paper exports to all countries, January-June, 2016-2019 (pounds)





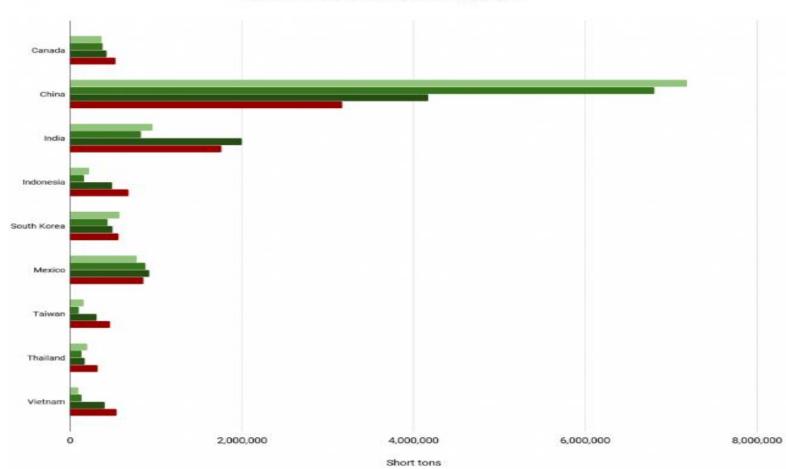
Source: Resource Recycling

@ Resource Recycling, Inc.

Impact on Paper Exports

U.S. scrap paper exports by country, January-June, 2016-2019 (short tons)





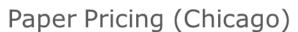


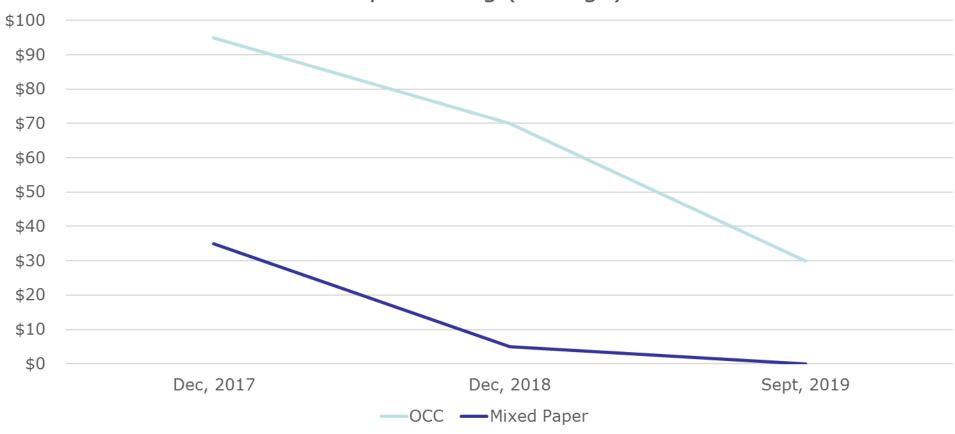
Domestic Pricing/Value of a Ton (Sept)

- Fiber grades are facing historic low prices
- During 2019:
 - OCC decreased from \$70 to \$30/ton
 - Mixed paper decreased from \$5 to \$0/ton (may go negative)
 - UBC/Aluminum \$1,100-\$1,300/ton
 - Steel/tin \$35-\$40/ton
 - PET decreased from \$330 to \$245/ton
 - HDPE natural from \$840 to \$430 to \$520/ton
 - HDPE color decreased from \$400 to \$220/ton
- Composite value of a ton of recycling has fallen from \$70-90 in 2017 to \$30-50 in 2019
- Present mixed commodity value \$25-\$35/ton
- 2x-3x value in processing costs



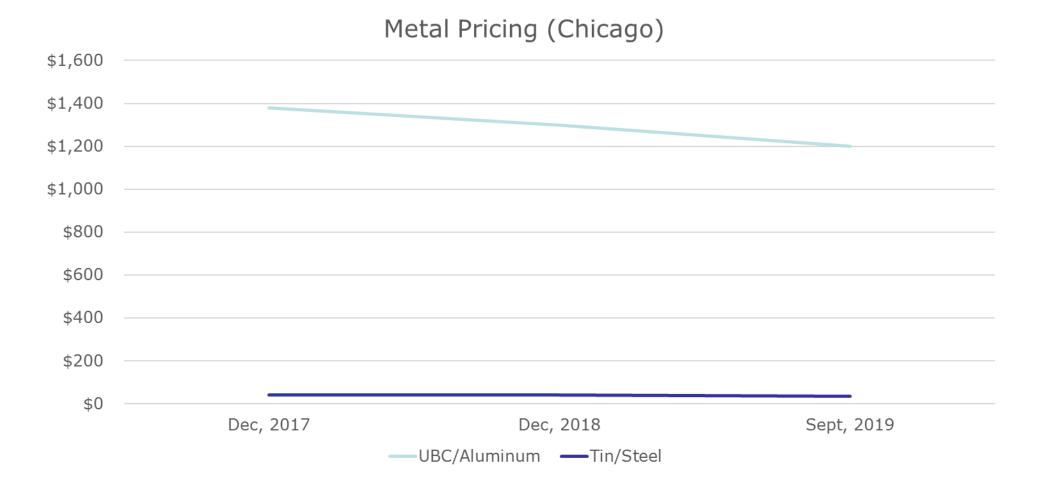
Paper Pricing Trends





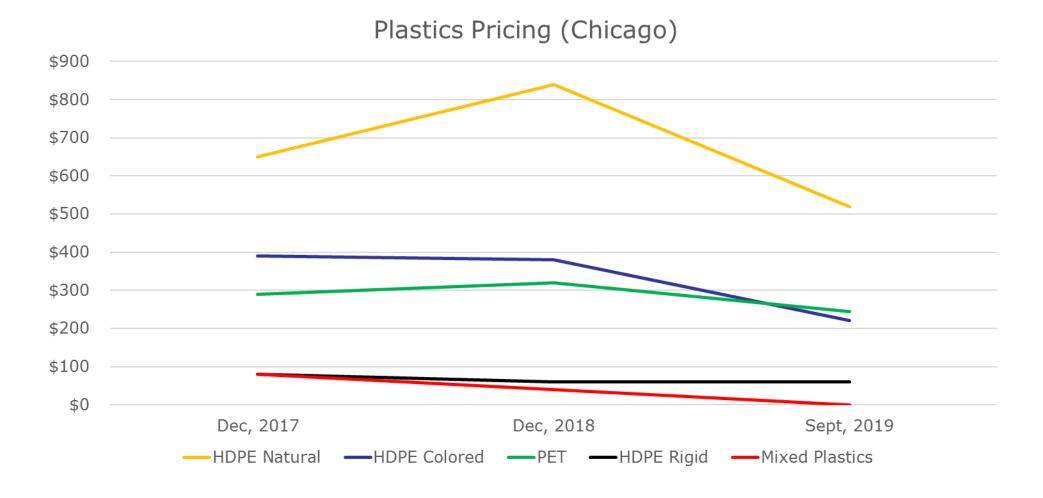
Source: PPI Pulp & Paper

Metals Pricing Trends



Source: Secondary Materials





Source: Secondary Materials

Bigger impact than China? Basal Convention

- Basal Convention went into effect in 1992
- Agreement between nearly 200 countries
- US has signed, but not ratified agreement (non-voting)
- Goal to limit trade in hazardous wastes, especially between developed and developing countries
- Last year, Norway proposed to add plastic scrap to the Basal Convention, citing marine litter concerns







Basal Convention (cont.)

- Impact is not entirely clear, but expected to significantly decrease plastic exports
- Plastics to non-developed countries expected to stop
- Plastics to developed (OECD) countries may be able to continue
- Also unclear if single resins could be exported, and in what form (bottle, flake, pellet) and what "almost free from contamination and other types of wastes" means
- Effective date: Jan. 1, 2021



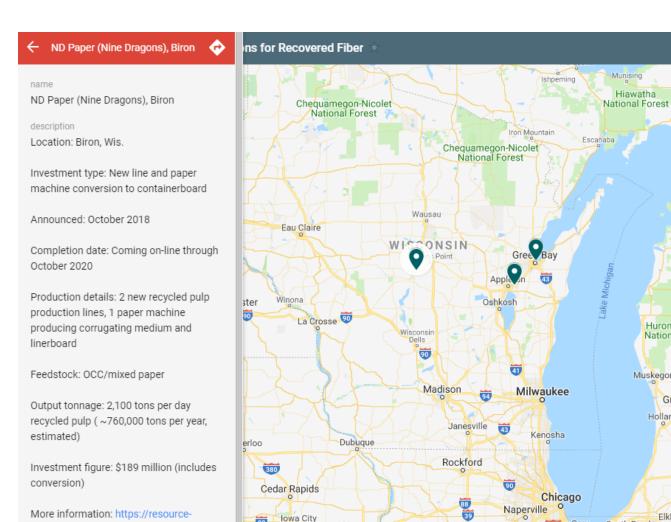
Enough Discouraging News...



While export markets are decreasing, there IS significant domestic infrastructure development... Especially in fiber



WI Mill Infrastructure Development



Google My Maps



Traverse City

Huron-Manistee

National Forests

Grand Rapids

Kalamazoo oBa

Source: Resource Recycling

Muskegon

Holland

Elkhart

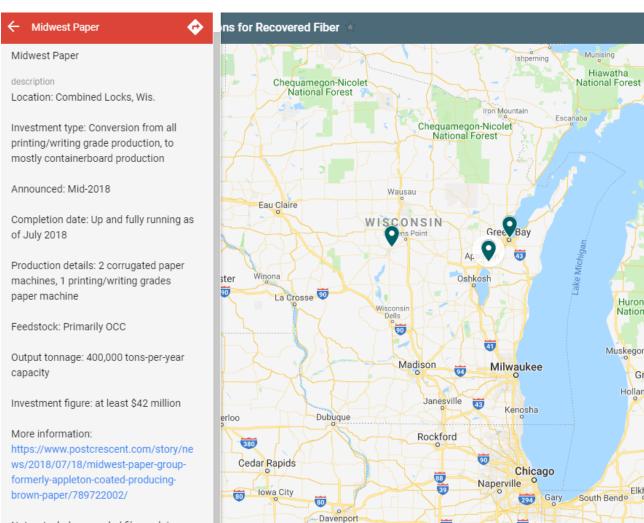
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recycling.com/recycling/2018/10/16/nin e-dragons-to-produce-recycled-pulp-at-u-

s-mills/

WI Mill Infrastructure Development





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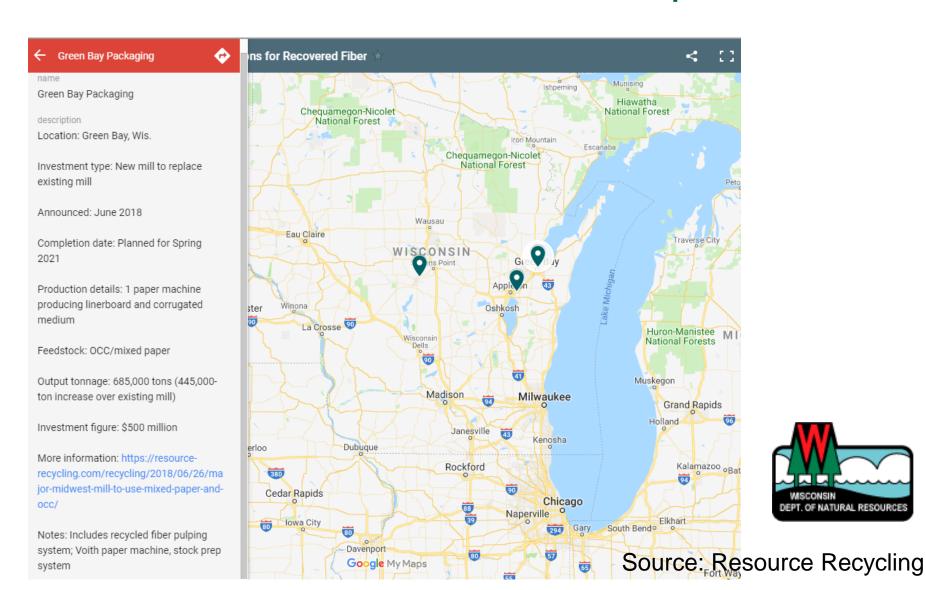
Muskegon

Holland

Elkhart

Notes: Includes recycled fiber pulping Google My Maps Source: Resource Recycling 65 system

WI Mill Infrastructure Development





Other Midwest Infrastructure Development

- Pratt Industries, Wapakoneta, OH
 - Completion date: By end of 2019
 - Feedstock: OCC/mixed paper
 - Output tonnage: 396,000
 - Investment: \$210-310M
- Verso Corporation, Duluth, MN
 - Completion date: 1st quarter 2020
 - Feedstock: OCC
 - Output tonnage: 48,000
 - Investment: undisclosed



Other Domestic Infrastructure Development

- Phoenix Paper, KY; OCC/mixed; 2020; 700K
- ND Paper, WV; SOP/news; 2020; 240K
- Cascades, VA; OCC/mixed; 2021; 440K
- CorrVentures, NY; OCC; 2021; 300K
- ND Paper, ME; OCC/mixed; 2020; 480K
- International Paper, AL; OCC; 2020; 450K
- Crossroads Paper, UT; OCC/mixed; 2022; 350K
- North Pacific Paper, WA; OCC/mixed; ?; 400K
- Port Townsend, WA; 2020; OCC; 285K
- Bio Pappel, WA; 2020; OCC/mixed; 240K
- And... 2 additional mills in Mexico



Questions?

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